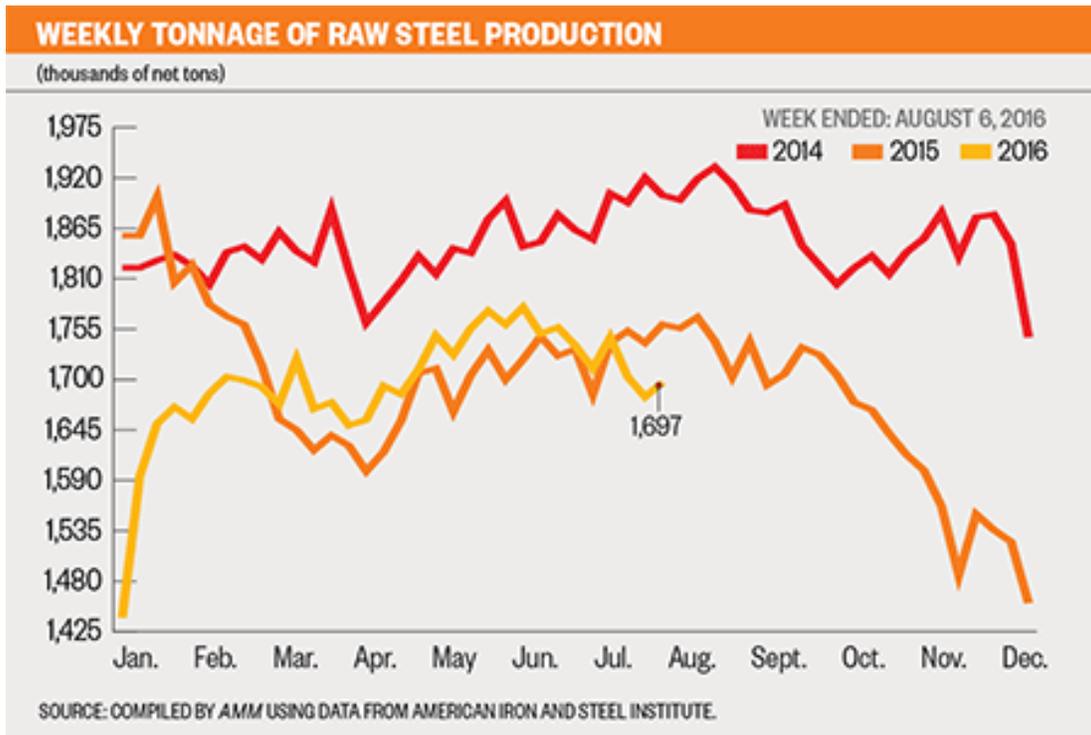


This is the Scrap Metal & Commodities Recycling Report, by BENLEE Roll off, Lugger and Open Top Trailers and Raleigh and Goldsboro Metal Recycling, Monday August 15th, 2016.

In this report, last week commodity prices were mixed and Wall Street had its first Trifecta since 1999.



U.S. steel production rose a bit last week for the first time in about a month, reflecting the continued slow, but positive growth of the U.S. economy.

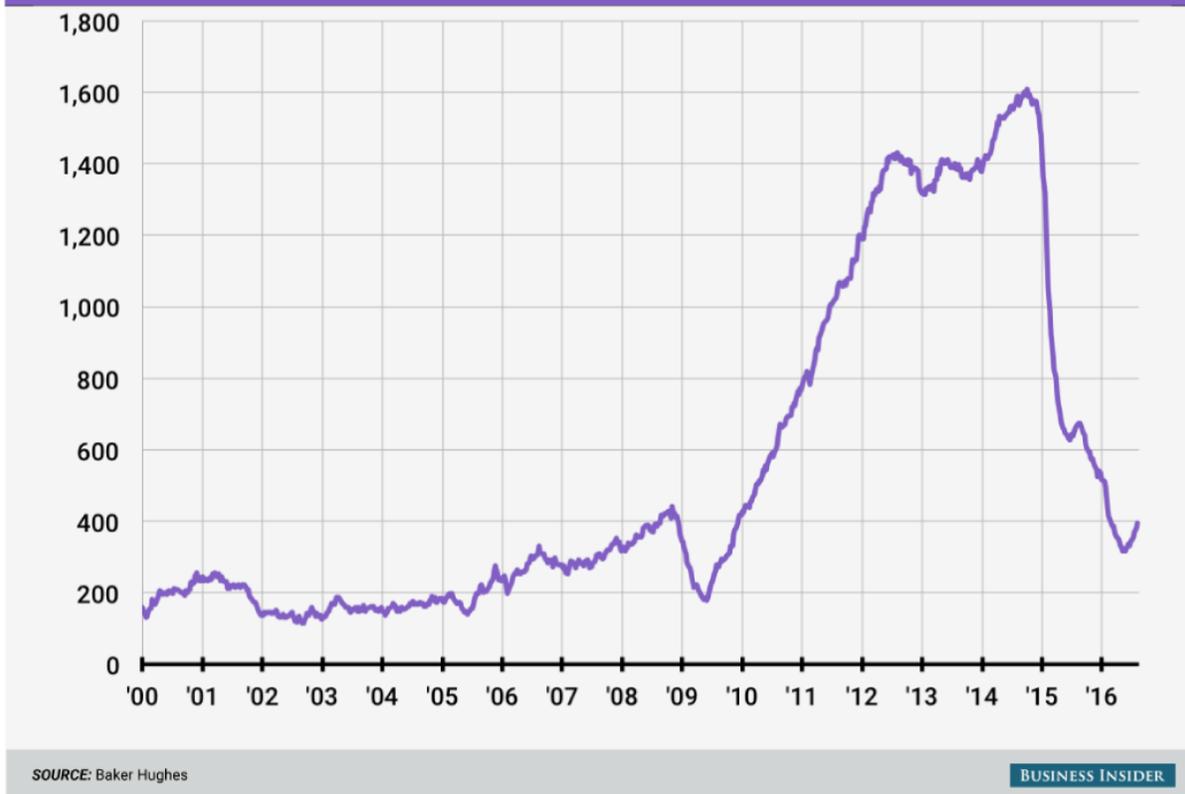
## CRUDE OIL



SOURCE: WWW.TRADINGECONOMICS.COM | NYMEX

Oil closed up a big 7% for the week to about \$45 a barrel on news of OPEC considering a freeze. This makes oil up about 6% for the year.

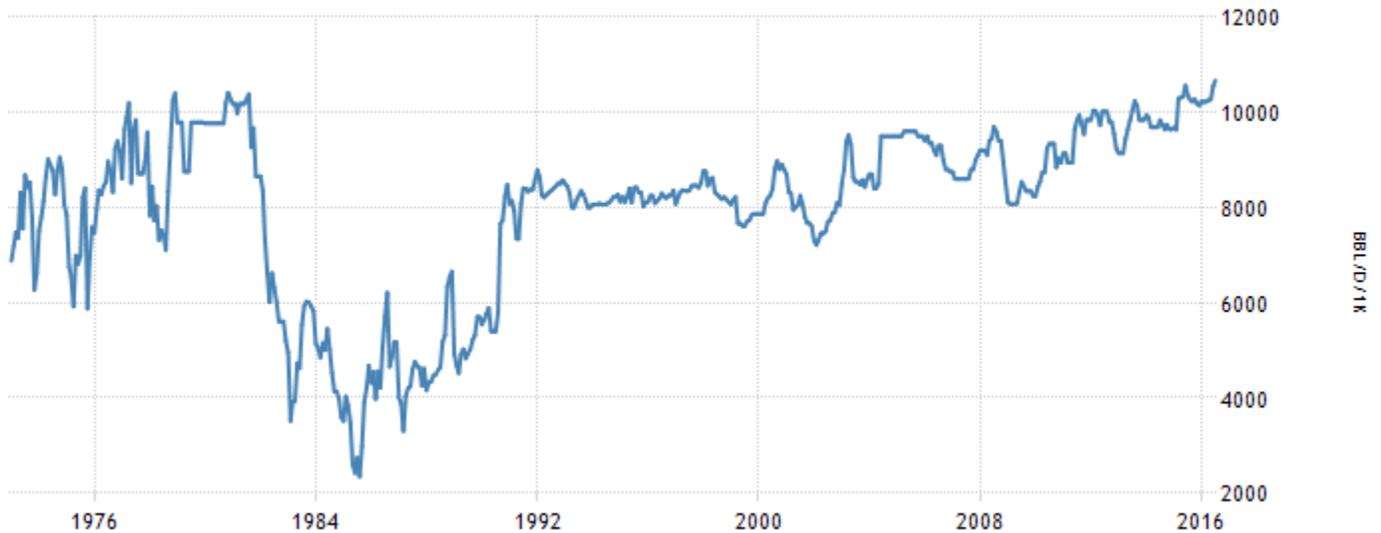
## US OIL RIG COUNT



BUSINESS INSIDER

The oil rig count rose yet again, which remains good news for jobs and steel mills. The count is at its highest level in about 6 months. Again, good news, but in reality it is still down about 75% from where it was 22 months ago.

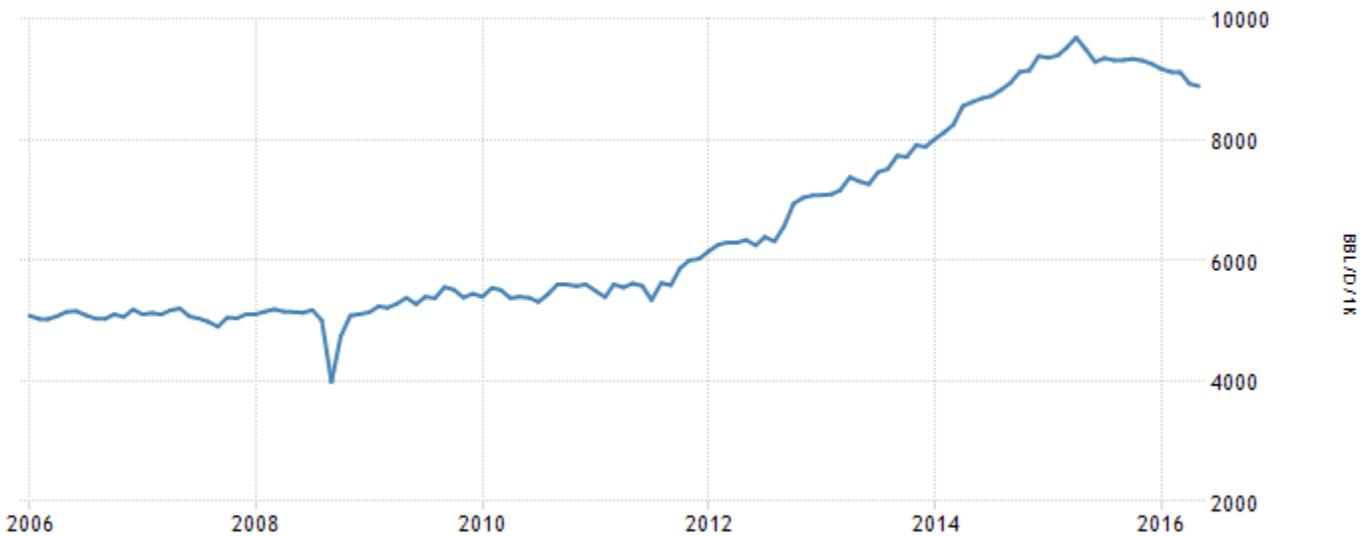
SAUDI ARABIA CRUDE OIL PRODUCTION



SOURCE: WWW.TRADINGECONOMICS.COM | ORGANIZATION OF THE PETROLEUM EXPORTING COUNTRIES

Saudi Arabia's oil production hit a new all-time high last month as they drive for increased market share at the expense of profits and their oil rig count is actually up 15% in the same period ours is down 75%.

US CRUDE OIL PRODUCTION



SOURCE: WWW.TRADINGECONOMICS.COM | U.S. ENERGY INFORMATION ADMINISTRATION

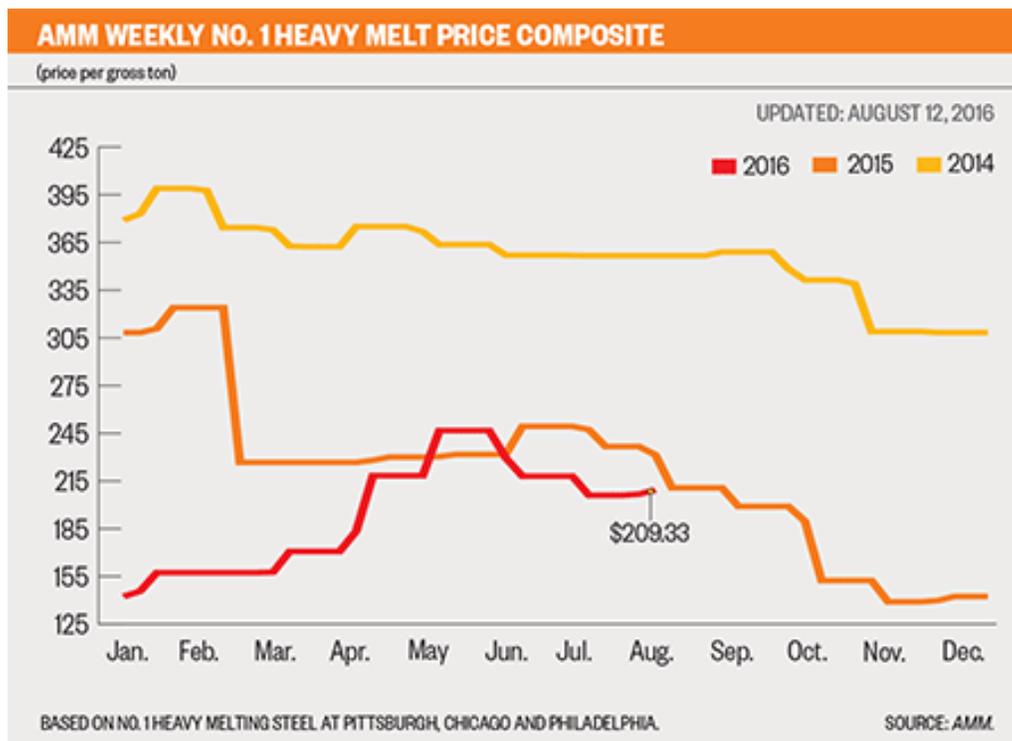
U.S. oil production ending May continued to fall due to low prices bring low profits so production is reduced.

IRON ORE



SOURCE: WWW.TRADINGECONOMICS.COM | THE STEEL INDEX

Iron ore fell about 2% for the week and ended Thursday at about \$61/MT. In the last month it is up about 1.5% and 6% in the last year and well above the \$37/MT of 9 months ago



Scrap steel prices remain steady. There remains major amounts of low priced scrap coming in from Europe, export sales are weak and

scrap metal substitute production continues strong. This means there is only moderate demand for U.S. scrap metal, so combined with moderate incoming of scrap into scrap yards, this could bring stable prices in the coming months.

# Hot Rolled Coil Steel



Hot roll coil prices declined a bit, but remain fairly high. Fair production levels and fair demand seem to be in balance.

# 304 Stainless Scrap



We continue to see somewhat stable stainless 304 scrap prices on no real change in supply or demand.

COMEX:HGU2016, D 2.1400 ▼ -0.0510 (-2.33%) O:2.1850 H:2.1945 L:2.1355 C:2.1400

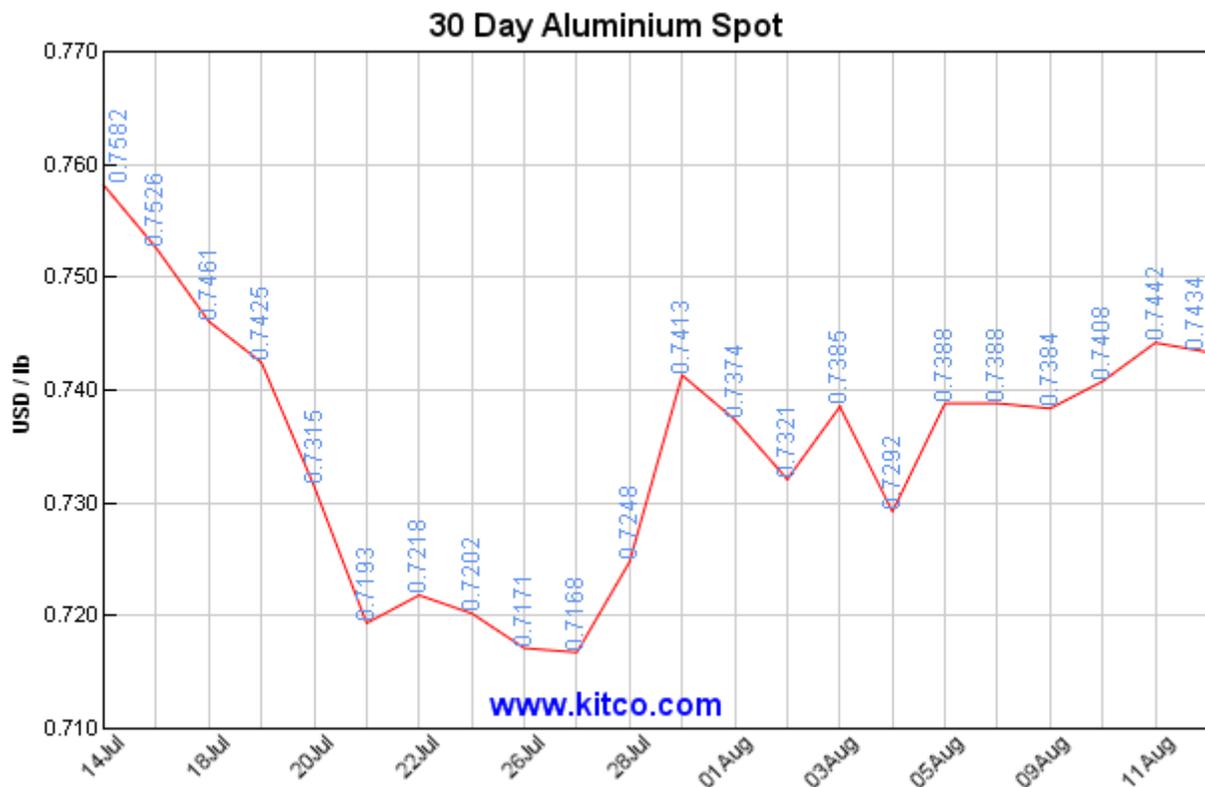


 **CME Group**  
Powered by TradingView.com

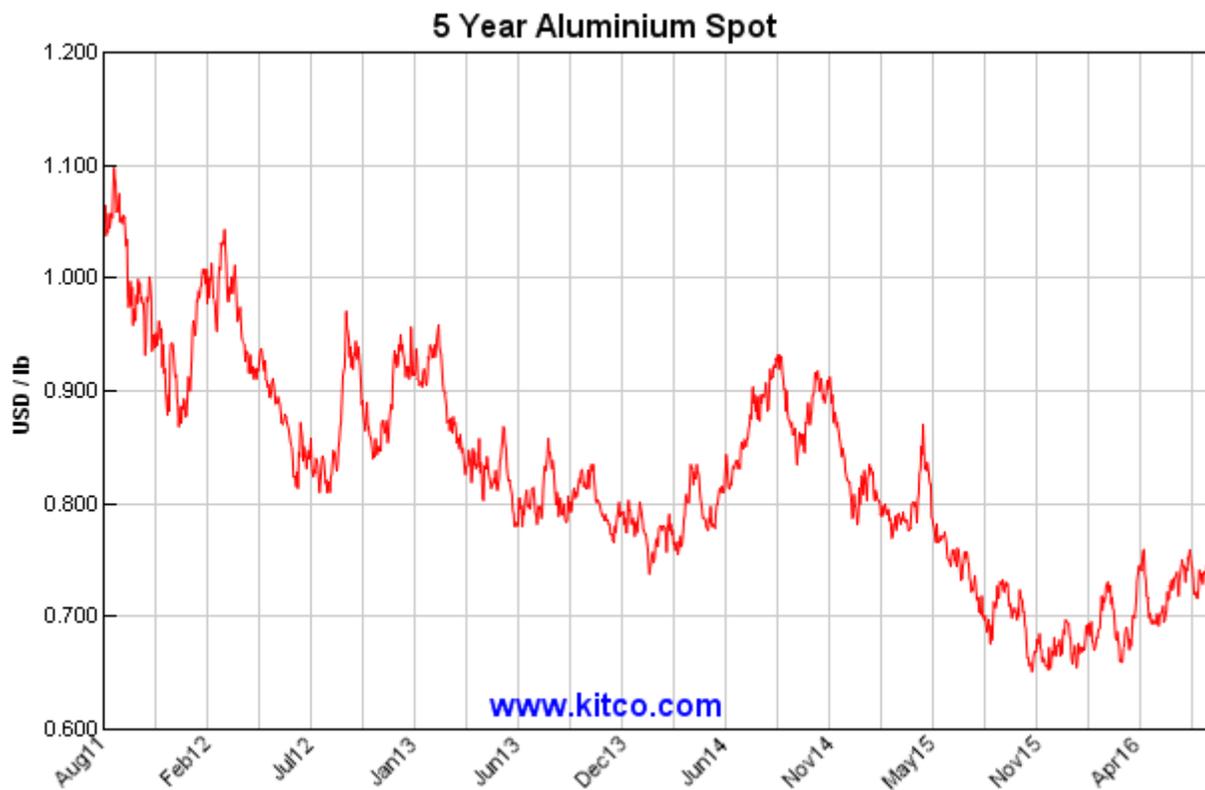
Copper rose mid-week, but ended the week at the lowest point in about 5 weeks at \$2.14 per pound.



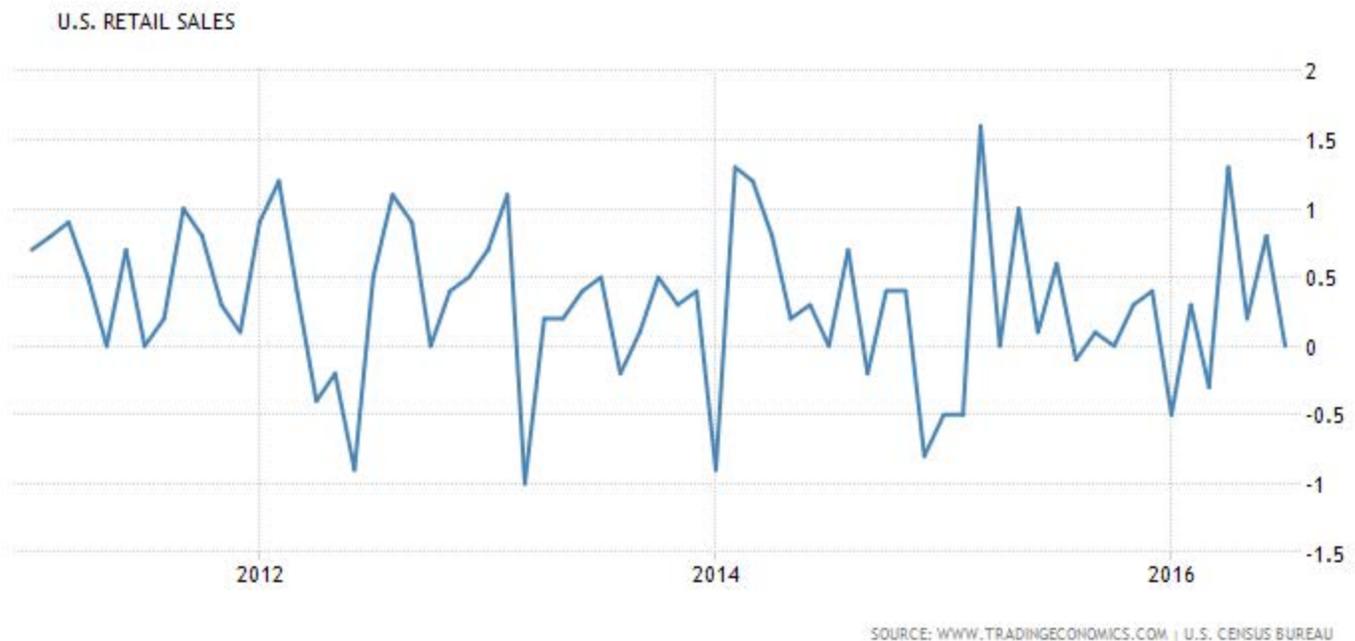
Looking at the 5 year copper chart we see copper prices are where they were last November.



Aluminum finished up for the week at about 74.3 cents. With demand remaining just ok and production remaining off line in many areas, prices are slightly rising.

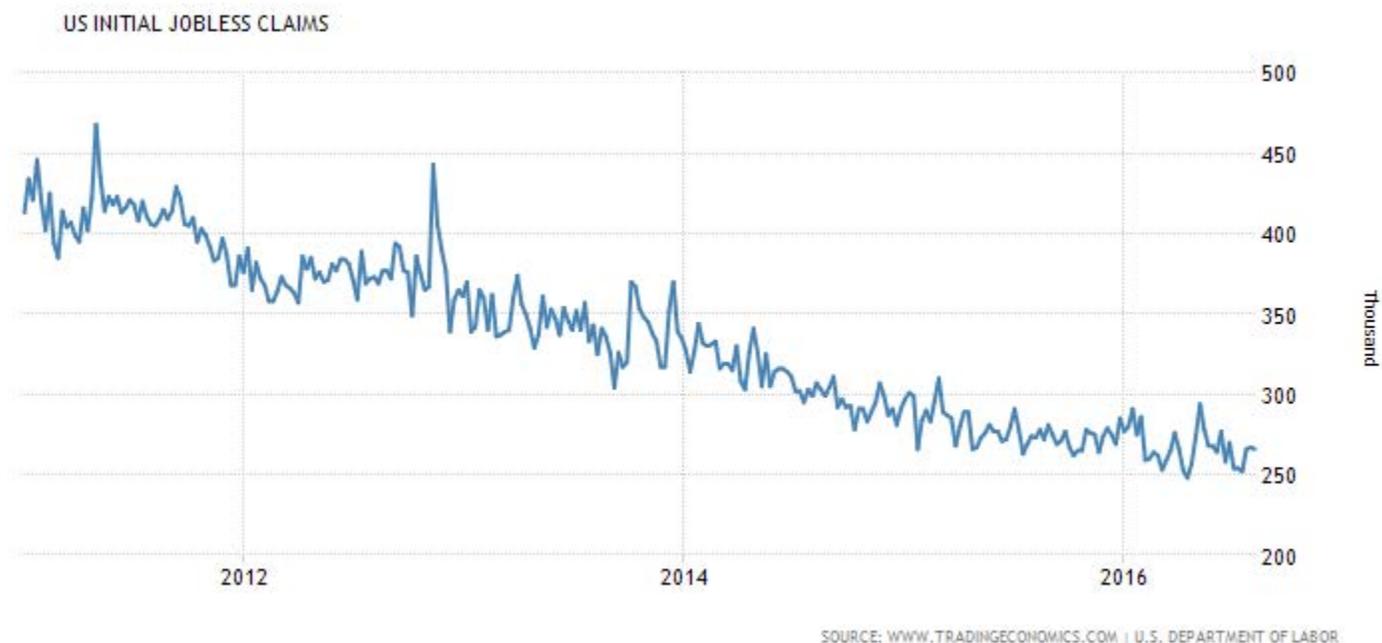


The aluminum 5 year inventory chart remains telling the same story. Inventories are falling, so with prices trending up, more production will come on line to stabilize prices.



U.S. retail sales were flat last month. They are a major driver of the U.S. economy. Gasoline prices fell, so if you exclude gasoline, sales were actually up about .2 percent. Automobile, furniture and online

sales were bright spots in spending, while sales fell for clothing, building materials, garden equipment, electronics, service stations, restaurants and bars.



Initial unemployment claims were mostly steady last week at about 266,000 making this the 75<sup>th</sup> week in a row at under 300,000 which is a key indicator of a good job market. This is the first time since 1970, 46 years ago that there have been 75 weeks in a row of fewer than 300,000. Clearly very good news.

DOW JONES INDUSTRIAL AVERAGE



SOURCE: WWW.TRADINGECONOMICS.COM | DOW JONES

The Dow Jones average hit a new all-time high last week on the same day the S&P 500 and the NASDAQ also hit new highs. This is the first Trifecta as it is called, since 1999. This could help spending due high prices make people feel wealthy, so they spend. More spending brings a better economy and higher prices.



**SIMS**  
METAL  
MANAGEMENT



**OmniSource**  
*The Best in Metals Recycling*

Congratulations to Sims Metal Management and OmniSource on a implementing a win/win transaction that has Sims' assets in Memphis and Mississippi moving to OmniSource. Personally I would like to welcome Chris Costanza to our recycling operations in NC. Chris will be leading our commercial efforts in Raleigh and Goldsboro as well as supporting our yard operations.



## SAFETY AND OPERATIONS TRAINING

BENLEE Trailers Will Be Holding A Safety and Training Seminar At Our Manufacturing Facility  
Thursday September 15, 2016 12:00pm - 4:00pm

Sign up Today and Reserve Your Spot by Emailing Brian Lucas at [brian.lucas@benlee.com](mailto:brian.lucas@benlee.com) or  
[tiffany.lucas@benlee.com](mailto:tiffany.lucas@benlee.com)

Hands on and Classroom Training on Roll Off Operations.  
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Lastly we are announcing our 2<sup>nd</sup> annual BENLEE Safety and Operations Forum that will be held on September 15th. This Free 4 hour hands on training session reviews all aspects of safety and operations of Roll off trailers and trucks. Call or email Tiffany at BENLEE to register.

With that we hope all have a Safe and Profitable week. My name is Greg Brown.